

LOUISVILLE TOTAL MARKET

Residential Sales | Homes in all price points

NUMBER OF SALES

3,687 ↑ 4.0% **3,835**
Q4 2024 Q4 2025

AVERAGE SALES PRICE

\$332,431 ↑ 7.4% **\$356,944**
Q4 2024 Q4 2025

AVERAGE PRICE PER SQ.FT.

\$194.62 ↑ 3.6% **\$201.71**
Q4 2024 Q4 2025

AVERAGE DAYS ON MARKET

32 ↑ 5.8% **34**
Q4 2024 Q4 2025



LOUISVILLE TOTAL MARKET

Residential Sales | Homes \$400,000 and above



NUMBER OF SALES

868 ↑ 21.2% **1,052**
Q4 2024 Q4 2025

NUMBER OF LISTINGS

1,053 ↑ 29.0% **1,358**
Q4 2024 Q4 2025

AVERAGE DAYS ON MARKET

37 ↑ 1.9% **38**
Q4 2024 Q4 2025

INDIAN HILLS • CLIFTON • CRESCENT HILL • ST. MATTHEWS

AREA 3

NUMBER OF SALES

163 ↑ 20.9% **197**
Q4 2024 Q4 2025

AVERAGE SALES PRICE

\$443,720 ↑ 5.1% **\$466,411**
Q4 2024 Q4 2025

AVERAGE PRICE PER SQ.FT.

\$242.66 ↓ 0.6% **\$241.25**
Q4 2024 Q4 2025

AVERAGE DAYS ON MARKET

19 ↑ 34.4% **25**
Q4 2024 Q4 2025



GLENVIEW • ANCHORAGE • PROSPECT

AREA 9



NUMBER OF SALES

260 ↑ 21.5% **316**
Q4 2024 Q4 2025

AVERAGE SALES PRICE

\$493,820 ↑ 4.9% **\$517,948**
Q4 2024 Q4 2025

AVERAGE PRICE PER SQ.FT.

\$221.79 ↑ 6.6% **\$236.42**
Q4 2024 Q4 2025

AVERAGE DAYS ON MARKET

25 ↑ 2.0% **26**
Q4 2024 Q4 2025

NORTH OLDHAM COUNTY

AREA 20

NUMBER OF SALES

136 ↓ 29.4% **96**
Q4 2024 Q4 2025

AVERAGE SALES PRICE

\$730,882 ↓ 17.7% **\$601,401**
Q4 2024 Q4 2025

AVERAGE PRICE PER SQ.FT.

\$265.57 ↓ 1.9% **\$260.55**
Q4 2024 Q4 2025

AVERAGE DAYS ON MARKET

39 ↓ 17.6% **32**
Q4 2024 Q4 2025



SOUTH OLDHAM COUNTY

AREA 21



NUMBER OF SALES

125 ↓ 12.0% **110**
Q4 2024 Q4 2025

AVERAGE SALES PRICE

\$462,630 ↑ 9.8% **\$507,850**
Q4 2024 Q4 2025

AVERAGE PRICE PER SQ.FT.

\$221.04 ↑ 6.4% **\$235.08**
Q4 2024 Q4 2025

AVERAGE DAYS ON MARKET

38 ↓ 2.9% **37**
Q4 2024 Q4 2025

HIGHLANDS

40205

NUMBER OF SALES

75  8.0% 69
Q4 2024 Q4 2025

AVERAGE SALES PRICE

\$420,998  7.2% \$451,364
Q4 2024 Q4 2025

AVERAGE PRICE PER SQ.FT.

\$231.15  3.3% \$238.85
Q4 2024 Q4 2025

AVERAGE DAYS ON MARKET

19  72.9% 33
Q4 2024 Q4 2025



INDIAN HILLS • ST. MATTHEWS

40207



NUMBER OF SALES

100  15.0% 115
Q4 2024 Q4 2025

AVERAGE SALES PRICE

\$518,254  11.7% \$579,036
Q4 2024 Q4 2025

AVERAGE PRICE PER SQ.FT.

\$257.88  0.3% \$258.71
Q4 2024 Q4 2025

AVERAGE DAYS ON MARKET

16  41.4% 22
Q4 2024 Q4 2025

LAKE FOREST

40245

NUMBER OF SALES

153 ↑ 24.2% **190**
Q4 2024 Q4 2025

AVERAGE SALES PRICE

\$537,685 ↑ 1.7% **\$546,938**
Q4 2024 Q4 2025

AVERAGE PRICE PER SQ.FT.

\$218.36 ↑ 1.1% **\$220.80**
Q4 2024 Q4 2025

AVERAGE DAYS ON MARKET

33 ↓ 9.0% **30**
Q4 2024 Q4 2025



PROSPECT

40059



NUMBER OF SALES

87 ↑ 48.3% **129**
Q4 2024 Q4 2025

AVERAGE SALES PRICE

\$735,410 ↑ 20.1% **\$883,395**
Q4 2024 Q4 2025

AVERAGE PRICE PER SQ.FT.

\$282.31 ↑ 4.8% **\$295.91**
Q4 2024 Q4 2025

AVERAGE DAYS ON MARKET

35 ↑ 20.7% **42**
Q4 2024 Q4 2025



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