



## LOUISVILLE TOTAL MARKET

Residential Sales | Homes in all price points

### NUMBER OF SALES

**3,687**  
Q4 2024

↑ **4.0%**

**3,835**  
Q4 2025

### AVERAGE SALES PRICE

**\$332,431**  
Q4 2024

↑ **7.4%**

**\$356,944**  
Q4 2025

### AVERAGE PRICE PER SQ.FT.

**\$194.62**  
Q4 2024

↑ **3.6%**

**\$201.71**  
Q4 2025

### AVERAGE DAYS ON MARKET

**32**  
Q4 2024

↑ **5.8%**

**34**  
Q4 2025



## LOUISVILLE TOTAL MARKET

Residential Sales | Homes \$400,000 and above



### NUMBER OF SALES

**868**  
Q4 2024

↑ **21.2%**

**1,052**  
Q4 2025

### NUMBER OF LISTINGS

**1,053**  
Q4 2024

↑ **29.0%**

**1,358**  
Q4 2025

### AVERAGE DAYS ON MARKET

**37**  
Q4 2024

↑ **1.9%**

**38**  
Q4 2025

## INDIAN HILLS • CLIFTON • CRESCENT HILL • ST. MATTHEWS

AREA 3

### NUMBER OF SALES

**163**

Q4 2024

↑ **20.9%**

**197**

Q4 2025

### AVERAGE SALES PRICE

**\$443,720**

Q4 2024

↑ **5.1%**

**\$466,411**

Q4 2025

### AVERAGE PRICE PER SQ.FT.

**\$242.66**

Q4 2024

↓ **0.6%**

**\$241.25**

Q4 2025

### AVERAGE DAYS ON MARKET

**19**

Q4 2024

↑ **34.4%**

**25**

Q4 2025



## GLENVIEW • ANCHORAGE • PROSPECT

AREA 9

### NUMBER OF SALES

**260**

Q4 2024

↑ **21.5%**

**316**

Q4 2025

### AVERAGE SALES PRICE

**\$493,820**

Q4 2024

↑ **4.9%**

**\$517,948**

Q4 2025

### AVERAGE PRICE PER SQ.FT.

**\$221.79**

Q4 2024

↑ **6.6%**

**\$236.42**

Q4 2025

### AVERAGE DAYS ON MARKET

**25**

Q4 2024

↑ **2.0%**

**26**

Q4 2025





## NORTH OLDHAM COUNTY

AREA 20

### NUMBER OF SALES

**136**

Q4 2024

↓ **29.4%**

**96**

Q4 2025

### AVERAGE SALES PRICE

**\$730,882**

Q4 2024

↓ **17.7%**

**\$601,401**

Q4 2025

### AVERAGE PRICE PER SQ.FT.

**\$265.57**

Q4 2024

↓ **1.9%**

**\$260.55**

Q4 2025

### AVERAGE DAYS ON MARKET

**39**

Q4 2024

↓ **17.6%**

**32**

Q4 2025



## SOUTH OLDHAM COUNTY

AREA 21

### NUMBER OF SALES

**125**

Q4 2024

↓ **12.0%**

**110**

Q4 2025

### AVERAGE SALES PRICE

**\$462,630**

Q4 2024

↑ **9.8%**

**\$507,850**

Q4 2025

### AVERAGE PRICE PER SQ.FT.

**\$221.04**

Q4 2024

↑ **6.4%**

**\$235.08**

Q4 2025

### AVERAGE DAYS ON MARKET

**38**

Q4 2024

↓ **2.9%**

**37**

Q4 2025





## HIGHLANDS

40205

### NUMBER OF SALES

**75**  
Q4 2024

↓ **8.0%**

**69**  
Q4 2025

### AVERAGE SALES PRICE

**\$420,998**  
Q4 2024

↑ **7.2%**

**\$451,364**  
Q4 2025

### AVERAGE PRICE PER SQ.FT.

**\$231.15**  
Q4 2024

↑ **3.3%**

**\$238.85**  
Q4 2025

### AVERAGE DAYS ON MARKET

**19**  
Q4 2024

↑ **72.9%**

**33**  
Q4 2025



## INDIAN HILLS • ST. MATTHEWS

40207

### NUMBER OF SALES

**100**  
Q4 2024

↑ **15.0%**

**115**  
Q4 2025

### AVERAGE SALES PRICE

**\$518,254**  
Q4 2024

↑ **11.7%**

**\$579,036**  
Q4 2025

### AVERAGE PRICE PER SQ.FT.

**\$257.88**  
Q4 2024

↑ **0.3%**

**\$258.71**  
Q4 2025

### AVERAGE DAYS ON MARKET

**16**  
Q4 2024

↑ **41.4%**

**22**  
Q4 2025





## LAKE FOREST

40245

### NUMBER OF SALES

**153**

Q4 2024

↑ **24.2%**

**190**

Q4 2025

### AVERAGE SALES PRICE

**\$537,685**

Q4 2024

↑ **1.7%**

**\$546,938**

Q4 2025

### AVERAGE PRICE PER SQ.FT.

**\$218.36**

Q4 2024

↑ **1.1%**

**\$220.80**

Q4 2025

### AVERAGE DAYS ON MARKET

**33**

Q4 2024

↓ **9.0%**

**30**

Q4 2025



## PROSPECT

40059

### NUMBER OF SALES

**87**

Q4 2024

↑ **48.3%**

**129**

Q4 2025

### AVERAGE SALES PRICE

**\$735,410**

Q4 2024

↑ **20.1%**

**\$883,395**

Q4 2025

### AVERAGE PRICE PER SQ.FT.

**\$282.31**

Q4 2024

↑ **4.8%**

**\$295.91**

Q4 2025

### AVERAGE DAYS ON MARKET

**35**

Q4 2024

↑ **20.7%**

**42**

Q4 2025







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